

# How we create value for

1

## WHAT WE DO...

### We move freight

**Container handling:** Nearly one million TEU (standard 20-foot containers) a year for importers and exporters

**Multi-cargo handling:** Half a million tonnes of cement, nearly 300,000 cars and more, to cater for Auckland's growth

**Marine services:** Safe and reliable tug and pilotage services to ships using our port and training expertise across New Zealand

### We move people

**Cruise ship support:** Supporting more than 100 cruise ships and over 300,000 passengers into Auckland every year

### We connect regions to global markets

**Regional supply chain:** Logistics services directly to cargo owners anywhere in New Zealand, ensuring sustainable and efficient connections via our regional hubs and partner ports

2

## ...USING OUR RESOURCES AND RELATIONSHIPS...



### Our people

We have a very diverse workforce of 550 people. A port is a high-risk environment and requires an unwavering focus on health and safety at all times. A tragic fatal accident at the port in 2018 has both shocked us and caused us to relook at all our processes.



### Our assets and technologies

We are investing in our seaport and regional freight hubs to ensure a more efficient supply chain across New Zealand. In simple terms this means processing more cargo on a smaller footprint and using rail to take more trucks off the road.



### Our community and business relationships

We have worked hard to improve our relationship with our local community and keep it informed of developments. We are also focused on supporting our business partners and customers to provide a cost- and time-efficient service.



### Our financial capital

We are in a period of investment as we transform our operations to process more cargo more efficiently on a small footprint. This investment ensures we can continue to deliver for a growing Auckland without expanding our footprint. During the investment period we anticipate paying a significantly reduced dividend.



### Our knowledge and capabilities

We aspire to be a world-class innovator, looking for opportunities to use technology and data to improve how we work and to be more efficient. The content of most roles at the port will change as we automate and equipping our team to manage these changes is a high priority.



### Our land and natural environment

As a port we rely on the use of the natural environment, and we also understand the impacts we have on that environment. We are committed to being a zero-emissions port by 2040. We are also focused on playing our part in supporting New Zealand as it moves towards a low-emissions future.

# all stakeholders



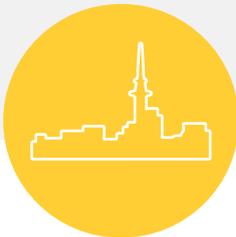
## OUR VALUES

We work together / We respect and care for each other / We deliver results

We do what we say / We do things better

# 3

## ...TO CREATE VALUE



Delivering  
Aucklanders with  
goods to support  
our growth and  
way of life



Supporting  
New Zealand and  
serving regional  
New Zealand's  
freight needs in the  
most efficient and  
sustainable way



To be an innovative  
and sustainable  
world-class port  
company with safe  
and empowered  
people